**Samim Imtiaz**

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**Professional Summary**

Experienced professional with over 10 years of expertise in operations, network rollout, client handling, and vendor management in the telecom industry. Recently transitioned to Data Science and Artificial Intelligence with a focus on advanced analytics, predictive modeling, and decision optimization. Proven ability to leverage AI techniques to solve complex business challenges and deliver data-driven insights.

**Skills and Tools**

* **Data Science & AI:** Python, NumPy, Pandas, Scikit-Learn, Matplotlib, Seaborn
* **Machine Learning:** Linear Regression, Random Forest, XGBoost
* **Visualization Tools:** Power BI, Matplotlib
* **Database Management:** SQL
* **Telecom Tools:** Network Rollout, Operations Management, Vendor Management
* **Soft Skills:** Team Leadership, Problem-Solving, Effective Communication, Client Relationship Management

**Work Experience**

* **Intern: Data Scientist Intern (Nov 2023 –Oct-2024 )**[**Experience**](https://samim984.github.io/Internship%20Latter%20Intellipaat%20Samim%20Imtiaz.pdf)

**Company: Intellipaat Software Solutions Pvt. Project: On Power BI, SQL, Excel, Python**

* **Area Manager** [**Experience**](https://samim984.github.io/Indovision%20Experience%20Certificate.pdf)

**Company: Indovision Pvt Limited (Dec 2022 - Oct 2023) Client: Airtel Project: 5G rollout**

* **Senior Executive (Field Manager)** [**Experience**](https://samim984.github.io/IWS%20EXPERINCE%20CERTIFICATE.jpeg)

**Company: Integrated Wireless Solution Pvt Limited (Jun 2015 - Aug 2020) Client: JIO Project: 4G rollout**

* **Operation & Maintenance (BSS)** [**Experience**](https://raw.githubusercontent.com/samim984/samim984.github.io/main/HAVE_US_HUAWEI_EXEPRIENCE_CERTIFICATE.jpg)

**Company: Have Us Solution Pvt Ltd (Dec 2011 - May 2014) Client: IDEA Project: 2G rollout**

* **Network Rollout Engineer (SBD)** [**Experience**](https://samim984.github.io/KELLY_HUAWEI_%20EXEPRIENCE_CERTIFICATE.jpg)

**Company: Kelly Pvt Ltd (Jul 2009 - Nov 2011) Client : MTS Project: CDMA rollout**

## Projects

## Power BI:

## CAR SALES: [LINK](https://github.com/Samim984/8-CAR-SALES-DASHBORD) 8 iconic car brands with toggle navigation, and seamless interactivity!

## WATCH SALES: [LINK](https://github.com/Samim984/WATCH-SALES) DAX measures, UI/UX enhancements. Dynamic Filters Panel.

## Sales Overview Dashboard: [LINK](https://github.com/Samim984/SALES-OVERVIEW-DASHBORD) (YoY) metrics, Sales Breakdown by Region. YoY Analysis.

## Adidas Sales Analysis: [LINK](https://github.com/Samim984/Adidas-Analysis.git) Total sales and profits to YoY growth and regional analysis.

## Blinkit Sales & Performance Analysis: [LINK](https://github.com/Samim984/BLINKIT-SALES) Outlet-wise performance breakdowns

## Financial Performance Analysis: [LINK](https://github.com/Samim984/Financial-Performance-Analysis) Track performance, analyze trends.

## Adventure Works Sales & Returns  : [LINK](https://github.com/Samim984/Adventure-Works-Sales-Return) Orders, revenue, and return trends over time.

## Data Science and AI Project:

## Nifty 50 e Indian Stock Market: [LINK](https://github.com/Samim984/Nifty_50_e_Indian_Stock_Market)

## A Fintech firm financial analyze-Transition into an AI strategy: [LINK](https://github.com/Samim984/A-Fintech-firm-financial-analyze)

## Marketing spend of an online advertising firm: [LINK](https://github.com/Samim984/Online-Advertising-Firm)

## SQL Project: [LINK](https://github.com/Samim984/SQL-CASE-STUDY-)

## SQL Case Study: Data Retrieve by Using Simple Queries, WHERE Condition, ORDER BY Clause, GROUP BY and HAVING Clause, Joins, SET Operators & Sub queries

## ML Project:

## Capstone Project (Netflix): Creating one such Recommendation Engine [LINK](https://github.com/Samim984/Project-Netflix)

## Capstone Project (Walmart): Statistical analysis based on historical data. [LINK](https://github.com/Samim984/Walmart-Project)

**Education**

* **Post Graduate in Data Science & AI** - Intellipaat IIT Roorkee (Nov2023-Oct-2024) [DSAI Certificate](https://tih.iitr.ac.in/certificate/intellipaat/IPTIH2502197.JPG)
* **Diploma in Elementary Education (DLED)** - West Bengal Board of Primary Education (2022)
* **B.Tech in Electronics & Communication Engineering** - AIEMD (WBUT) (2007) [View Certificate](https://samim984.github.io/B-TECH%20CERTIFICATE.jpg)
* **HSC** - WBBHSE (2003) [Certificate](https://samim984.github.io/HS%20CERTIFICATE.jpg)
* **SSC** - WBBSE (2000) [Certificate](https://samim984.github.io/MADHAYAMIK%20CERTIFICATE.jpg)

**Certifications:**

* Certification in Data Science & AI - Intellipaat IIT Roorkee [View Certificate](https://tih.iitr.ac.in/certificate/intellipaat/IPTIH2502197.JPG)
* Advance Microsoft Excel Certificate [Excel Certificate](https://lms.intellipaat.com/certificate-link/?Yz0yNjYwOSZ1PTI0NjI5OCZleHQ9MQ==)
* Deep learning Certificate [DL Certificate](https://lms.intellipaat.com/certificate-link/?Yz0xMTM1NDU5JnU9MjQ2Mjk4JmV4dD0x)
* Machine Learning Certificate [ML Certificate](https://lms.intellipaat.com/certificate-link/?Yz0xMjAwOTEmdT0yNDYyOTgmZXh0PTE=)
* Microsoft SQL Certificate [SQL Certificate](https://lms.intellipaat.com/certificate-link/?Yz0yODUzJnU9MjQ2Mjk4JmV4dD0x)
* PowerBI Certificate [POWER BI Certificate](https://lms.intellipaat.com/certificate-link/?Yz01MjQ5OSZ1PTI0NjI5OCZleHQ9MQ==)
* Python Preparatory Certificate  [PYTHON Certificate](https://lms.intellipaat.com/certificate-link/?Yz0zOTc5ODgmdT0yNDYyOTgmZXh0PTE=)

**Achievements**

* Successfully completed **Airtel 5G Rollout**
* Executed **JIO 4G Rollout of 850 MHz**
* Managed **MTS O&M Operations** in North 24 Region
* Implemented **IDEA GSM Network** in West Bengal
* College Champion in **Volleyball (2004)** and **Cricket (2006)**